

## ***Unlocking Energy Services***

*1<sup>st</sup> November 2005, Royal Academy of Engineering, 29 Great Peter Street, London.*

9:00- 9.30 am register

**SESSION 1: 9:30 – 10:45am, Chair - Professor Tim Jackson, SDC Commissioner**

**9:30 Welcome from the Chair**

**9.40- 9.55 Introduction**

**Speaker: Sara Eppel, Sustainable Development Commission**

- Objectives of the seminar, why it is important and timely – post 28 day rule lift, EEC incentives and micro-generation
- Why we want ESCOs to work: from the perspectives of policy-makers, consumers and industry
- Focussing on the near term. Next workshop to be held early next year will focus on longer term, 2005+, and fundamental changes needed.

**9.55-10.10 Current status of energy services in the UK**

**Speaker: Philip Sellwood, Energy Saving Trust**

- The Energy Services Working Group and the UK's regulatory framework: current situation
- Identified problems and possible solutions

**10.10-10.40 Industry Perspective – in domestic and commercial properties**

10.10-10.25 Speaker: Jon Kimber, Head of EEC Delivery, British Gas

- Energy supplier offerings in Energy Efficiency Commitment– experience and case studies in the UK

10.25-10.40 Speaker: Donald Lack, Atkins

- Lessons from the non-domestic sector - case studies for making the business case

10.40- 10.55 *Coffee Break*

**SESSION 2: 10.55-12.45, Chair – Rebecca Willis, SDC Commissioner**

**10.55 – 11.40 Why the market for energy services has failed**

10.55-11.10 Fiona Gillard, Crag Ross Dawson, on engagement with consumers

11.10-11.25 Mike Sewell, Dalkia, on the commercial perspective

11.25-11.40 Simon Roberts, Centre for Sustainable Energy, on the domestic perspective

**11.40 – 12.40 Three to four breakout groups on specific issues:**

- Using the current policy framework effectively: What amendments are needed? Any institutional changes needed?
- Improving the business models for ESCOs: How can this be done? What barriers are there?
- Engaging householders: How to win the customers to energy services? The role of micro-generation in spear-heading real change?
- Engaging commercial end users

*12.40 Lunch collection [delegates to take plates back to seats]*

**SESSION 3: 12.55-14.00 Chair – Rebecca Willis, SDC Commissioner**

**12.55 – 13.50 Five minutes feedback from each breakout group to Plenary, with a panel discussion.**

Panel members: Jon Kimber, British Gas; Donald Lack, Atkins; Charles Hargreaves, Ofgem; Nick Eyre, EST.

**13.50-14.00 Chair's summary and next steps**

**14.00 Close**